

AGC of KANSAS



General Conditions

“Building Quality of Life for Kansas”

AGC of Kansas and Skills USA Team Up

Younger Generation showing off their Skills



AGC of Kansas and some of its members partnered again this year with Skills USA and TeamWorks in Hutchinson Kansas. This year’s carpentry competition was the largest to date with nearly 100 participants for both Skills USA and TeamWorks. The competitors are given the opportunity to demonstrate their educational knowledge and skills of the trade and are graded by industry judges on their project competition.

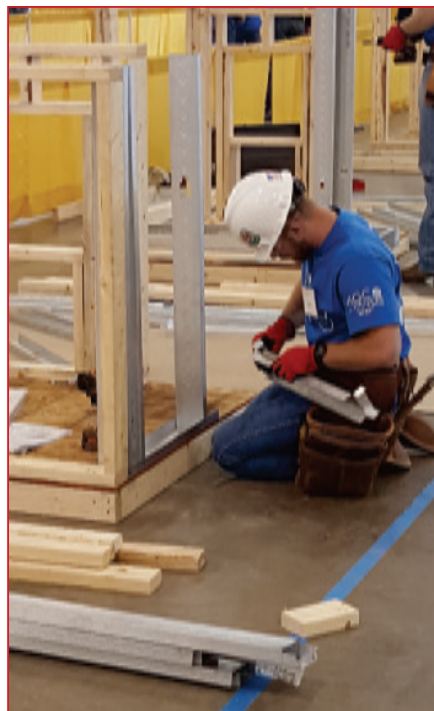
AGC’s Construction Educational Foundation (KCEF) was one of many sponsors of this year’s Skills USA competition. We would like to thank those companies that also sponsored this great event:

Catalyst Safety
DeWalt
HD Supply White Cap
Hutton Construction
Lowe’s
Milwaukee
Prairie Landworks
Signs & Designs
UCI
Zimbelman

Cleland Masonry
Drywall Systems
Hilti
Kropf Lumber
M6 Concrete Accessories
Monarch Cement Co
Pella Products
Star Lumber
Wichita Area Builders Asso.

Conco Construction
Fastenal
Hi-Tech Interiors
Logo Envy
Martin K. Eby Corporation
Morton Buildings
REW Materials
Simpson Construction Srv.
Wichita Electric Co.

Crossland Construction
FBM
Home Depot
James Hardi Bldg Products
McKenna & Co.
NorthStar Comfort Services
Salisbury
The Law Company
Zernco, Inc.



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President's Message

Scott Casebolt (Key Construction, Wichita, Kansas)



As the first quarter of 2018 comes to an end, it makes me realize how time flies. It seems like yesterday was New Years!! AGC of Kansas continues to thrive in all aspects of the services we provide our

members and continues to look at new ways to add value for our member's dues investment. There are many exciting developments regarding workforce, image of our industry, safety training, political outreach and numerous other initiatives that make membership important.

Our industry continues to have exponential growth in the current economic conditions and consequently, our workforce issues continue to mount. We made a big step forward in launching an Image Campaign – **"Build Up Kansas"** – www.buildupks.com. This image campaign is targeting the younger generation with industry information on the various professional careers available in the construction industry. This Image Campaign was launched April 1st and in less than three weeks we have seen over 35,000 landing page visits. Many of these visits have also viewed AGC's HR Platform where members have posted their job openings at NO COST. If you haven't seen what all the buzz is about, head to www.buildupks.com and check it out. Be prepared for more work to come on this image campaign in that AGC of Kansas continues to move in the correct direction on workforce development and we will be asking for everyone's support to continue to march forward.

AGC of Kansas training offerings are constantly growing to be a larger part of our services. AGC's Safety & Training Director, Cloys Bayless, has been keeping the class rooms packed with members, as well as outside participants that provide a good deal of non-dues revenue to the association. We are also looking at other offerings outside safety & health or craftworker training, such as leadership and other soft skill classes to benefit us all.

As usual, the calendar has been full. In March, we experienced a successful collaborative conference between the Construction/Design Professionals at "Kan-Struct 2018" and saw our young construction professionals (CLC group) networking with AIA's emerging professional group. In May, we will host our 65th Annual Construction Industry Golf Tournament. Later this year, AGC will be hosting a variety of events that will include our general contractors, specialty contractors, suppliers and professional service firm members to build on existing business relationships and make new business relationships.

If you aren't aware, a committee has been formed to evaluate the current structure of the organization. The intent is to assure we enhance the representation of all members, by strengthening our effectiveness in addressing the many challenges and opportunities facing our industry.

Finally, I would like to thank everyone for their support. Being President of the organization is a large undertaking, as well as a great honor, and I couldn't do it without everyone's assistance.

AGC of Kansas Launches Industry Image Campaign

Helping Construction Industry HR Folks Hire New Employees

Last month, AGC of Kansas launched a Construction Industry Image Campaign. This campaign will partner with Greteman Group Wichita (social media/marketing firm) to utilize social media in targeting 17-22 year old women/men and their parents on the many professional careers available in the construction industry.

AGC of Kansas' Image Campaign will provide valuable industry information for the younger generation and demonstrate the need for new construction professionals. ACTION ITEM - We encourage our members to post their career openings on this HR Platform to reinforce to the younger generation and their parents the great opportunities available in our industry.

This image campaign is linked to AGC of Kansas' Human Resource Platform, a FREE SERVICE to ALL AGC OF KANSAS MEMBERS that allows members to post their company's professional job openings. To access this FREE SERVICE go to www.agcks.org (see instructions below):

Go to AGC of Kansas' website and:

Click on **POST JOB** under the **LOOKING FOR TALENT?** This will take you to the HR Platform where your firm will fill out information under the **POST JOBS FOR FREE**

Fill out information and your firm will be approved to begin posting job openings

****AGC of Kansas and its Human Resource Partner, Birddog HR,
will train your HR personnel on how to utilize this HR Tool at NO COST.*

www.buildupks.com



AGC of Kansas' Construction Leadership Council (CLC)

Providing our Younger Professionals with a Path to Leadership

Follow @KansasCLC

AGC of Kansas provides our members' young and/or up-and-coming professionals the opportunity to join its Construction Leadership Council (CLC). This Council is chaired by Brandon Brungardt (Hutton Construction) and has a wide range of general contractors, specialty/subcontractors, suppliers and professional service firm personnel participants.

CLC provides participants with the opportunity to network with their peers, attend educational programming, get involved in community service projects and develop their leadership skills.

In addition, the CLC partners with AIA Wichita's "Emerging Professionals" group of young designers in hosting networking events to develop valuable relationships between construction and design professionals.

In March, the CLC and AIA's Emerging Professionals co-hosted an "Industry Networking" event at The Pump House in Old Town Wichita. Over 150 industry professionals were in attendance and for the most part this group took over the venue.

Brandon Brungardt (Hutton Construction), Jason McCrackin (Hi-Tech Interiors) and Stacy Christie (GLMV Architects, AIA Wichita President) all commented on what a great event at the Pump House. This AGC/AIA event provides opportunities for our up-and-coming construction/design leaders to develop relationships that will carry forward with them as they climb their respective career paths. To get involved in AGC's Construction Leadership Council (CLC), email Nicole – nicoleg@agcks.org



Brandon Brungardt (CLC Chair) – Hutton Construction addresses the event attendees



(R-L) Brandon Brungardt (CLC Chair) visits with leaders of AIA Wichita and AGC of Kansas



Crowd of Design Professionals and Construction Professionals at the Pump House

Welcome New Members

AGC of Kansas Board of Directors and staff would like to welcome our new members and encourage them to get involved in the many volunteer committees/task forces/ events offered by AGC.

General Contractors

Home Center Construction

Pittsburg, KS
Bill Warlop/Casey Warlop
620.231.0992

Specialty Contractors

Blu Rock Concrete, LLC

Wichita, KS
Ryan Mills/Justin Ketchum
316.866.6521

DCS Services, LLC

Wichita, KS
Bret Miller
316.869.1008

Skold Companies

Olathe, KS
Phil O'Dowd/Kelli Paskert
913.636.9415

Callabresi Heating & Cooling Inc.

Salina, KS
Jerry Callabresi
785.825.2599

Decker Electric

Wichita, KS
Josh Nesbit/Blaine Clark
316.265.8182

3R Mechanical

Haysville, KS
Mike Stelow
316.529.4372

Associate Members - Supplier/Professional Service Firms

Advance Catastrophe Technologies

Bel Aire, KS
Geron Smith
316.262.9992

Hilti

Wichita, KS
David Jack/Mark Miller
316.200.1839

Stone Sand Co., Inc.

Great Bend, KS
Nelson Stone
620.793.786

Grit Virtual, Inc.

Wichita, KS
Chris Callen
316.665.2831

Pac-Van

Park City, KS
Shelby White
316.779.2201

CONSTRUCTION INDUSTRY OF KANSAS HEALTH TRUST



SUCCESS THROUGH COLLABORATION



Kansas Contractors Association

AGC of KANSAS



AGC of Kansas, Kansas Contractors Association and IMA, Inc. partner together to help build the Construction Industry of Kansas Health Trust.

“The Construction Industry of Kansas Health Trust is a wonderful health insurance option for employers who are members of the KCA or the AGC of Kansas. What is unique about this health insurance plan is that it pools similar construction oriented companies into an insured group allowing for more straight lined, less volatile insurance premiums. **Groups in the CIK have averaged a 0% rate increase in two out of the last three years.** In today’s uncertain health insurance world, it is imperative as employers we do all we can for our employees, and the Construction Industry of Kansas helps make this possible.”

- *Chris Spray Vice President Venture Corporation | Chairman of CIK*

IMA IS A PROUD MEMBER OF

- Associated General Contractors (AGC)
- Kansas Contractors Association (KCA)
- Construction Financial Management Association (CFMA)
- National Association of Women in Construction (NAWIC)

MEMBER BENEFITS CONSTRUCTION INDUSTRY OF KANSAS HEALTH TRUST

MORE THAN
48+
EMPLOYERS



PROGRAM ESTABLISHED IN
1974

2.9%
AVERAGE RATE INCREASE SINCE 2013

YOUR IMA CONTACTS



CHRISTY DOWNING
Business Development
316.266.6589
christy.downing@imacorp.com



RYAN POWELL
Business Development
316.266.6230
ryan.powell@imacorp.com

Check out AGC of Kansas' NEW WEBSITE

Industry information and Membership Savings

AGC of Kansas launched its new website, www.agcks.org, in April. This new website provides members the opportunity to register on-line (if you want, pay by credit card online) for AGC events, safety training programming and management and other training programming.

AGC's new website also provides a Human Resource Platform for all of our members to post their professional career openings at NO COST. The HR Platform is becoming more and more valuable with the new Image Campaign providing enhanced advertising of our industry to the younger generation and the general public.

In addition, this new website is linked to our new Image Campaign, "Build Up Kansas" – www.buildupks.com. In the first three weeks, this website has had over 35,000 visits from the targeted 17-22 year old women/men seeking entry level positions and displaced workers from other industries.

AGC provides deep discounts on fleet vehicle purchases, Verizon equipment and air time, office supplies and other related materials. Many AGC members saved their firms over \$10,000 with savings on purchases from these infinity partners.

www.agcks.org

CHAMBER OF COMMERCE FOR THE KANSAS CONSTRUCTION INDUSTRY · 316.828.9635

NEWS & EVENTS JOIN CONTACT

AGC of KANSAS

ABOUT MEMBERSHIP TRAINING ADVOCACY JOBS SEARCH

LOOKING FOR TALENT?
We're actively connecting young talent and skilled construction workers to members of AGC. Post your job opportunities today.

POST JOB

AGC OF KANSAS
THE CHAMBER OF COMMERCE FOR THE CONSTRUCTION INDUSTRY

We're the Chamber of Commerce for the construction industry in Kansas, representing more than 325 firms and their nearly 9,000 employees. AGC of Kansas is the leading industry workforce development agency. And Kansas construction companies come to us to develop programming to attract new

Member Spotlight



Home Center Construction, Inc.

About HCC

Home Center Construction, Inc. is a family-owned and operated general contracting firm that has been serving the Southeast Kansas area for over 40 years. From its humble beginning as a small residential construction company, HCC has grown and expanded into the multi-faceted corporation that it is today. Examples of our work can be seen in numerous commercial buildings, schools, churches and offices throughout the area. Our services include new construction and remodeling, metal building erection, and design/build capability. One of our specialties is our complete custom cabinetry and casework shop housed in our building. Our custom woodworking can be seen in many of our completed projects, including several buildings throughout the Pittsburg State University campus. More recently, we have expanded our operation into providing in-ground swimming pools, decorative concrete, and backyard structures to residential customers.

Meet the team

Our greatest strength, and what really sets us apart from most businesses, is the level of experience and dedication of our employees. Each of our job superintendents have been with the company for over fifteen years. Our senior project manager, Bill Shaffer, has been working along with company president, Bill Warlop, since they began in 1977. HCC continues to build on this foundation of experience and move into the future as Bill's son, Casey, now heads up project management, and Bill's son, Daniel, has undertaken management duties of the swimming pool division, recently renamed Sunscape Pool and Backyard. Family involvement continues with Bill's wife, Bonnie, as office manager, daughter, Heidi, providing design services and office support, while son-in-law, Josh, now manages the custom cabinet shop.

We'd love to hear from you!

Whatever the construction project you have in mind, the experienced crews at HCC will handle all the details with precision and reliability. Our long-standing reputation for quality workmanship makes HCC a gem in the construction industry and the region. You can find us on Facebook or check us out at www.hccgeneralcontractors.com or www.sunscapepool.com.

**420 W. Atkinson Rd.
Pittsburg, KS 66762
620-231-0992**



K-State's AGC Student Chapter Returns from Winter Break Service Project

Recently, the Associated General Contractors of Kansas Student Chapter at Kansas State University returned from their annual Alternative Winter Break service trip. This year's destination was Mobile, AL. Throughout the school year, K-State's AGC members collaborate and work closely with Manhattan's Habitat for Humanity on home-town projects. For one week, every winter, they travel elsewhere to help those in need. Past destinations have included such locations as: New Orleans, LA; Joplin, MO; Goldsboro, NC; and Taos, NM to name a few.

This year's group included 17 students and one faculty advisor. The trip was organized and led by AGC student officers along with several AGC student general members. These student volunteers worked with the local Habitat for Humanity to perform work at several Mobile-area locations. Student volunteers completed all wall framing for a 1,600 sf new house, assisted with renovation efforts inside Mobile's ReStore building, and helped with rehabilitation on an existing residential property. This successful trip was made possible through the generous support of AGC of Kansas and through terrific industry sponsors such as JE Dunn Construction. Planning and fundraising is already underway for next year's trip.



AGC's Joint State Convention With Industry Partners – Big Success

AGC of Kansas' Joint State Convention, "KAN-STRUCT 2018", with ACEC design professionals, National Association for Women in Construction, Construction Specifications Institute, Design Build Institute and the Plumbing Heating & Cooling Contractors was a Big Success.

In early March, over 300 construction and design professionals attended this year's Kan-Struct 2018 conference and industry exhibits. A wide range of industry panels provided critical educational and technical information to the attendees. All attendees were awarded valuable CEU's (continuing educational credits) for professional licensing requirements.

Mike Hafling (CAS Constructors, Topeka) and Jarrod Mann (BG Consultants, Lawrence) both agreed that Kan-Struct provides all attendees with a "2-for-1 bang" for their registration in giving them state-of-the-art industry information and CEU's to meet the professional licensing.

During the Kan-Struct 2018 conference attendees had the opportunity to visit with a wide range of industry exhibitors to learn state-of-the-art technology and critical products/ services to improve productivity on a construction job-site. Exhibitors like Central Power Systems, ISI Environmental and Superior-Mason Products agree that Kan-Struct 2018 is a great return on the investment of time/money in seeing multi-levels of decision makers.

During Kan-Struct, AGC of Kansas recognized the "Best of the Best" in construction projects from around the State of Kansas with its STATE BUILDING AWARDS. Check out the recipients on AGC of Kansas' website – www.agcks.org.

To close out Kan-Struct 2018, AGC of Kansas' Construction Education Foundation (KCEF) hosted its annual Construction Industry Scholarship/Professorship Dinner Auction. The KCEF and AGC members contributed valuable funds to young women and men enrolled in the Construction Science programming at Pittsburg State and Kansas State.

MARK YOUR CALENDARS

Kan-Struct 2019

January 31 – February 1, 2019

Marriott Wichita Hotel & Conference Center





(L-R) Joe Levens (Pittsburg State) and Larry Weis (Martin K. Eby Corporation) Exhibitors visiting with Kan-Struct attendees



Exhibitors visiting with Kan-Struct attendees



Exhibitors visiting with Kan-Struct attendees



(L-R) Tim Browder (Bartlett & West, Topeka), Ron Fowles (Manhattan), Patrick Schutter (BHS Construction, Manhattan) and Jim Rinner (Bartlett & West, Topeka)



(L-R) Bob Simpson (Simpson Construction Services), Josh Vogel (Simpson Construction Services), Chad Buresh (Simpson Construction Services)



(L-R) Anthony Ohlman (New York Life Insurance), D.J. Mcclenny (Crossland Construction), Kurt Grier (Martin K. Eby Corporation)



(L-R) Bev Sauerwein (Sauerwein Construction) and Marcia Bolton (Transystems) representing the National Association for Women in Construction (NAWIC)



(L-R) Keynote Speaker, Kendall Gammon (KC Chiefs), Scott Casebolt (Key Construction) and Tim Sinclair (Pal's Glass)









Mike Hafling (CAS Constructors, Topeka), Kan-Struct Chair welcomes attendees

Member Spotlight

GRIT

WELCOME TO AGILE CONSTRUCTION.

 <p>LAST PLANNER INPUT</p> <p>By embracing the team, the Last Planner System has been proven to build more reliable schedules.</p>	 <p>GENERATIVE SCHEDULING</p> <p>Utilize the power of Artificial Intelligence to simulate, prioritize and sequence workflows on your project.</p>	 <p>REAL-TIME UPDATES</p> <p>No, we don't mean alerts. No, we don't mean notifications. A true "Living Schedule".</p>
 <p>VDC FOR FOREMEN</p> <p>With a 60 second learning-curve, everyone has access allowing true collaboration.</p>	 <p>HISTORICAL 4D & 4CAST</p> <p>Visualize historical activity as it happened, or jump forward to prepare for the future.</p>	 <p>WEEKLY SPRINT PLANNING</p> <p>Weekly coordination meetings as they should be. Collaborative, Targeted, and of course, Model-Driven.</p>

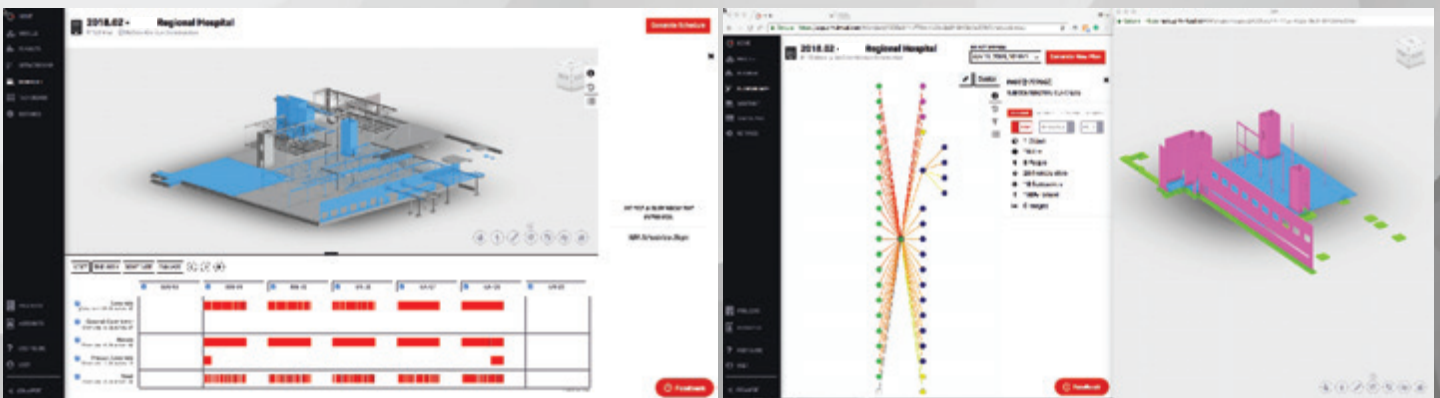
Grit combines the people-centric principles of **Lean & Agile**, the spatial visualization of **Building Information Modeling**, and the computational power of advanced **Artificial Intelligence**. The result? Grit is something entirely new, providing the most detailed and responsive construction schedules ever.

...but enough with the buzzwords.

Grit simply takes some of the best tools available and targets one ambition: To shorten overall construction timelines and to do it without the hundreds of duplicative processes, meetings and softwares.

In other words...

CUT WASTE FROM YOUR SCHEDULE WHILE CUTTING WASTE FROM YOUR SCHEDULING.



Grit is currently testing the beta version of its software on live projects. Want to be a part of something incredible?

Reach out to us at hello@gritvirtual.com or visit www.gritvirtual.com.

Member Spotlight

Pac-Van®

Pac-Van, Inc. (www.pacvan.com), a wholly-owned subsidiary of General Finance Corporation, provides storage and office space solutions to its customers through the leasing and selling of storage containers, mobile office trailers, modular buildings and bulk liquid storage frac tanks. The company serves a wide variety of customers, including those in the commercial, construction, education, government, health care, industrial, and retail sectors. Committed to providing high quality products, dependable service and sales excellence, Pac-Van, Inc. is headquartered in Indianapolis, Indiana, and has over 50 offices throughout North America, including our nearby Wichita and Kansas City locations. Shelby White, Pac-Van's Wichita sales representative, has been in the portable storage and office industry for 4 years and the Rental Equipment Industry 25 years and can help to provide the perfect solution to your space and office needs. Please contact her for more information at (316-779-2201) or at swhite@pacvan.com.

Pac-Van.

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**Our Storage.
Our Office Space.
Your Solution.**

With our nationwide presence, we have a local team near you who can offer you the best storage and space solutions. We offer leasing and sale options, competitive pricing and the most timely pick-ups, deliveries and maintenance.

No matter your industry, Pac-Van is your single source supplier for your storage and office space needs.

Member Spotlight

SKOLD COMPANIES

Since 1992, Skold Companies has been providing commercial construction products and services to owners and general contractors across the Midwest. We have offices in Kansas City, Iowa, South Dakota and Minnesota. Skold Companies is comprised of the following entities:

- Skold Construction Services
- Skold Door Company
- Skold Commercial Contracting
- Skold Specialty Contracting

Products & Services:

Skold Construction Services – established in 1992

Skold Construction Services has garnered the reputation as the floor underlayment expert. We have poured millions of square feet of gypcrete and other self-leveling floor products throughout the Midwest.

Skold Door Company – established in 1994

Skold Door Company specializes in coiling doors & grilles, fire door products, operable walls and dock equipment. In addition, we offer trash and linen chutes.

Skold Commercial Contracting – established in 1997

Skold Commercial Contracting is your one stop shop for commercial floor coatings in Iowa - From resinous floor coatings to hardeners and sealers. In addition, we offer structural grouting, caulking, joint sealants, air barriers and waterproofing. We pride ourselves on having extensive knowledge and expertise on fluid applied floor coatings.

Skold Specialty Contracting – established in 2002

Skold Specialty Contracting is the floor and door expert in South Dakota, North Dakota, Northwest Iowa, Western Wisconsin and Minnesota. From floor leveling and specialty floor surfaces to coiling fire doors and operable walls, we have something for every need.

Contact: Phil O'Dowd
 903 S. Kansas Avenue
 Olathe, Kansas 66061
 (O): 816.499.2527
 (C): 913-636-9415
 phil@skoldcompanies.com
 Skoldcompanies.com
 Facebook: <https://www.facebook.com/theskoldcompanies/>
 LinkedIn: <https://www.linkedin.com/company/the-skold-companies>

AGC of Kansas Board of Director's Host its Meeting at Pittsburg State

In April, the AGC of Kansas Board of Directors held its 2nd Quarter Board Meeting at Pittsburg State University. At this meeting, AGC of America's National President - Eddie Stewart, was in attendance and addressed the group.

During the visit to Pittsburg State, the AGC of Kansas Board of Directors were able to participate in Pittsburg State's Construction Expo which provides the construction industry an opportunity to Showcase their products and services to the students in the Pittsburg State Construction Science program and area vocational high-school students.

Later in the day, Eddie Stewart, addressed the entire faculty and students in the Construction Sciences program. Mr. Stewart shared his experiences associated with his professional career and the opportunities available to young women and men. Mr. Stewart said that today's generation is well positioned to step up and take the variety of professional career positions that the baby-boomer generation will be vacating because of retirement.



Nicole Gibson (right) discusses AGC of Kansas' Construction Industry Campaign "Build Up Kansas" with visiting high school students that attended PSU's Construction Expo.



(L-R) Eddie Stewart (AGC of America's National President), Scott Casebolt (AGC of Kansas President) and Tim Sinclair (AGC of America's Specialty Contractor's Council Chair)



Eddie Stewart (AGC of America's National President) addresses AGC of Kansas' Board



(L-R) Joe Levens (Pittsburg State), Eddie Stewart, Scott Casebolt and Jim Otter (Pittsburg State)

CALENDAR OF EVENTS

- May 25** **Young Professionals Networking Event with AGC's CLC and AIA's Emerging Professionals**
Wheat State Distilling, 246 N. Mosley St., Wichita
- July 18** **AGC's Construction Leadership Council (CLC) "LUNCH & LEARN"**
Kansas Mechanic's Lien Laws – "Fact or Fiction"
AGC office in Old Town Wichita
- September 13** **NE Kansas Construction Industry Steak Fry**
Bybee's Cabin, Topeka
- September 20** **South Central Kansas Construction Industry Steak Fry**
Eberly Farms, Wichita
- September 21** **Construction Industry Casino Night**
Hosted by AGC's Construction Leadership Council
Kansas State & Pittsburg State Construction Science Students
will be in attendance
- October (TBA)** **VIP Legislative Dinner with U.S. Senator Jerry Moran**

Check Out Other Valuable Member Services

www.agcks.org



Associated General Contractors of Kansas
765 E. Second St. North
Wichita, KS 67202